Cathedral Soup Kitchen, Inc.
Financial Statements
For the Year Ended
December 31, 2014
And Independent Auditors' Report

# Ditmars, Perazza & Co.

CERTIFIED PUBLIC ACCOUNTANT

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# Independent Auditor's Report

To the Board of Directors of the Cathedral Soup Kitchen, Inc.

April 29, 2015

# Report on Financial Statements

We have audited the accompanying financial statements of the Cathedral Soup Kitchen, Inc. (a NJ not-for-profit corporation) which comprise the statement of financial position as of December 31, 2014, and the related statements of activities, of functional expenses and of cash flows for the year then ended, and the related notes of the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of the internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the

financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Cathedral Soup Kitchen, Inc. as of December 31, 2014, and the changes in its net assets and its cash flows for the year that ended in accordance with accounting principles generally accepted in the United States of America.

# Report on Summarized Comparative Information

We have previously audited the Cathedral Soup Kitchen Inc.'s 2013 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated March 27, 2014. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2013 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Ditmars, Perazza & Co.

#### Cathedral Soup Kitchen, Inc. Statement of Financial Position December 31, 2014 (With Summarized Totals For 2013)

| Assets:   | 2014         | 2013              |
|---|--------------|-------------------|
| Cash and cash equivalents:                                      |              |                   |
| Cash in the bank - unreserved                                   | \$ 297,958   | \$ 575,738        |
| Money Market funds - reserved for future                        |              | 475.000           |
| expenditures  | 175,978      | 175,000           |
| Cash in the bank - building fund                                | 591,018      | 345,949           |
| Donated securities held for sale                                | 400.005      | 5,973             |
| Grants receivable - operations                                  | 106,665      | 141,515<br>20,427 |
| Accounts receivable   | 136,338      | 21,200            |
| Other receivables   | 4,072        | 21,200            |
| Prepaid expenses Promises to give - net of discount of \$ 1,622 | 231,128      | 167,103           |
| Food inventory  | 12,741       | 1,064             |
| Total Assets  | 1,555,898    | 1,453,969         |
| Total Assets  |              |                   |
| Property & equipment:   |              |                   |
| Land and building - 1514 Federal Street                         | 3,981,392    | 3,981,392         |
| Land and building - 1506 Federal Street                         | 2,196,591    | 279,462           |
| Furniture & equipment   | 354,162      | 354,162           |
| Vehicles - Delivery Vans  | 60,519       | (000.470)         |
| Less: accumulated depreciation                                  | (982,926)    | (826,176)         |
| Total Property & Equipment - Net                                | 5,609,738    | 3,788,840         |
| Total Assets  | \$ 7,165,636 | \$ 5,242,809      |
| Liabilities and Net Assets:                                     |              |                   |
| Liabilities:  |              |                   |
| Accounts payable  | \$ 135,586   | \$ 40,092         |
| Accounts and retainage payable - Construction                   | 525,183      | \$ -              |
| Refundable advances - grants                                    | 59,643       | 35,000            |
| Loans payable - Delivery Vans                                   | 59,611       | -                 |
| Mortgage Ioan - PNC Bank  |              |                   |
| Current   | 10,394       | 9,406             |
| Long Term   | 215,719      | 226,417           |
| Construction loan - 1506 Federal Street                         | 617,011      | -                 |
| Total Liabilities   | 1,623,147    | 310,915           |
| Total Elabilidos  |              | <u> </u>          |
| Net Assets:   |              | 200 204           |
| Unrestricted  | 518,489      | 696,861           |
| Unrestricted - invested in property & equipment                 | 5,024,000    | 3,553,017         |
| Total Unrestriced Net Assets                                    | 5,542,489    | 4,249,878         |
| Temporarily restricted  | -            | 682,016           |
| Total Net Assets  | 5,542,489    | 4,931,894         |
| ( den ) reco record   |              |                   |
| Total Liabilities and Net Assets                                | \$ 7,165,636 | \$ 5,242,809      |

The accompanying footnotes are an integral part of the financial statements.

# Cathedral Soup Kitchen, Inc.

## Statement of Activities

# For the Year Ended December 31, 2014 (With Summarized Totals For 2013)

|   | Unrestricted       | Temporarily<br>Restricted | 2014<br>Totals | 2013<br>Totals |
|---|--------------------|---------------------------|----------------|----------------|
| Operating Revenue And Support:                              |                    |                           |                |                |
| Contributions   | \$ 326,816         |                           | \$ 326,816     | \$ 309,116     |
| Grants - governmental                                       | 138,330            |                           | 138,330        | 206,128        |
| Grants - other  | 314,680            |                           | 314,680        | 573,806        |
| Special events - net of expenses                            | 93,477             |                           | 93,477         | 91,455         |
| Program income - contract & catering                        | 402,383            |                           | 402,383        | 258,107        |
| Program income - dental program                             | 5,947              |                           | 5,947          | 8,952          |
| Interest and other income                                   | 2,126              | (475.000)                 | 2,126          | 3,107          |
| Net assets released from restrictions                       | 175,000            | (175,000)                 | - 4 800 750    | 4.450.674      |
| Total Operating Revenue And Support                         | 1,458,759          | (175,000)                 | 1,283,759      | 1,450,671      |
| Operating Expenses:   |                    |                           |                |                |
| Program Services  | 1,188,584          |                           | 1,188,584      | 977,737        |
| Operating Expenses - Cash                                   | 1,186,364          |                           | 145,778        | 149,129        |
| Operating Expenses - Depreciation<br>Supporting Services    | 145,776            |                           | 1 10,7 7 0     | 1 10, 120      |
| Operating Expenses - Cash                                   | 402,760            |                           | 402,760        | 278,013        |
| Operating Expenses - Cash Operating Expenses - Depreciation | 10,972             |                           | 10,972         | 11,275         |
| Operating Expenses - Depreciation                           | 10,012             |                           | . 5,5          | ,              |
| (See Footnote #91   | for calculation of | overhead percenta         | age)           |                |
| Total Operating Expenses                                    | 1,748,094          |                           | 1,748,094      | 1,416,154      |
| Change in Net Assets From Operations                        | (289,335)          | (175,000)                 | (464,335)      | 34,567         |
| Non Operating Activities:                                   |                    |                           |                |                |
| Contributions - Capital Campaign                            |                    | 1,102,237                 | 1,102,237      | 791,128        |
| Non Capital Expenditures                                    |                    | (27,307)                  | (27,307)       | (4,650)        |
| Capital expenditures  | 1,917,130          | (1,917,130)               | -              | -              |
| Transfer from Unrestricted                                  | (335,184)          | 335,184                   | -              | -              |
| Total Non Operating Activities                              | 1,581,946          | (507,016)                 | 1,074,930      | 786,478        |
| Change in Net Assets  | 1,292,611          | (682,016)                 | 610,595        | 821,045        |
| Net Assets, Beginning of Year                               | 4,249,878          | 682,016                   | 4,931,894      | 4,110,849      |
| Net Assets, End of Year                                     | \$ 5,542,489       | \$ -                      | \$ 5,542,489   | \$ 4,931,894   |

The accompanying footnotes are an integral part of the financial statements.

#### Cathedral Soup Kitchen, Inc. Statement of Functional Expenses For the Year Ended December 31, 2014 (With Summarized Totals For 2013)

|   | Program<br>Services | Supporting<br>Services | 2014<br>Totals | 2013<br>Totals |
|---|---------------------|------------------------|----------------|----------------|
| Personnel   | \$ 460,913          | \$ 261,617             | \$ 722,530     | \$ 558,064     |
| Employee benefits                                       | 56,240              | 32,961                 | 89,201         | 54,442         |
| Payroll taxes   | 42,335              | 24,811                 | 67,146         | 51,859         |
| Program supplies & expenses                             | 280,372             |                        | 280,372        | 261,303        |
| Catering and contract catering costs                    | 188,866             |                        | 188,866        | 92,243         |
| Postage & printing                                      | 8,883               | 8,882                  | 17,765         | 20,706         |
| Other facility costs, equipment repairs, security, etc. | 27,928              | 6,982                  | 34,910         | 39,042         |
| Phone, internet and website                             | 3,640               | 911                    | 4,551          | 4,520          |
| Trash removal   | 7,903               |                        | 7,903          | 7,719          |
| Office expenses   | 5,704               | 5,704                  | 11,408         | 17,888         |
| Miscellaneous   |                     | 10,875                 | 10,875         | 7,697          |
| Vehicle expense   | 7,390               |                        | 7,390          | -              |
| Professional services                                   |                     | 18,545                 | 18,545         | 18,730         |
| Service agreement                                       | 18,000              | 2,000                  | 20,000         | 20,000         |
| Insurance   | 27,100              | 6,776                  | 33,876         | 28,110         |
| Interest  | 9,384               | 2,347                  | 11,731         | 12,253         |
| Development   |                     | 9,367                  | 9,367          | 8,241          |
| Utilities   | 43,926              | 10,982                 | 54,908         | 52,933         |
| Total Expenses Before Depreciation                      | 1,188,584           | 402,760                | 1,591,344      | 1,255,750      |
| Depreciation  | 145,778             | 10,972                 | 156,750        | 160,354        |
| Total Expenses  | \$ 1,334,362        | \$ 413,732             | \$ 1,748,094   | \$ 1,416,104   |

The accompanying footnotes are an integral part of the financials statements. (See Footnote # 9 for calculation of overhead percentage)

## Cathedral Soup Kitchen, Inc. Statement of Cash Flows For the Year Ended December 31, 2014

# **Cash Flows from Operating Activities:**

| Change in net assets                                | \$<br>610,595   |
|---|-----------------|
| Add - depreciation                                  | 156,750         |
| Decrease in donated securities held for sale        | 5,973           |
| Increase in accounts and other receivables          | (94,711)        |
| Decrease in grants receivable                       | 34,850          |
| Increase in prepaid expenses                        | (4,072)         |
| Increase in food inventory                          | (11,677)        |
| Increase in accounts payable                        | 620,677         |
| Decrease in deferred income and refundable advances | 24,643          |
| Net cash provided by operating activities           | <br>1,343,028   |
| Cash Flows From Investing Activities:               |                 |
| Capital expenditures - 1506 Federal Street          | (1,977,649)     |
| Increase in promises to give                        | (64,024)        |
| moreuse in promises to give                         | , ,             |
| Net cash flow used in investing activities          | (2,041,673)     |
| Cash Flows from Financing Activities:               |                 |
| Loan principal payments                             | (10,618)        |
| Proceeds from vehicle loans                         | 60,519          |
| Proceeds from construction loan                     | 617,011         |
| Net cash flow used in financing activities          | 666,912         |
| Change in Cash and Cash Equivalents                 | (31,733)        |
| Cash and Cash Equivalents, Beginning                | 1,096,687       |
| Cash and Cash Equivalents, Ending                   | \$<br>1,064,954 |
| Supplemental Information:                           |                 |
|   | ==:             |
| Interest Paid                                       | \$<br>11,731    |

The accompanying footnotes are an integral part of the financial statements.

# Cathedral Soup Kitchen, Inc. Notes to Financial Statements For the Year Ended December 31, 2014

#### 1. Summary of Significant Accounting Policies

The following is a summary of the significant accounting policies of the Cathedral Soup Kitchen, Inc., (Cathedral Kitchen) a New Jersey not-for-profit corporation.

#### **Organization**

The Cathedral Kitchen is dedicated to helping people by providing hot nutritious meals and other services, including job training and health services, to the homeless and impoverished in Camden, NJ. There is no charge to the recipients of the services, and there is no requirement that they demonstrate a financial need. The organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and similar state provisions.

#### **Basis of Accounting**

The financial statements of the Cathedral Kitchen are presented on the accrual basis of accounting.

## Adoption of the FASB Accounting Standards Codification

The Financial Accounting Standards Board ("FASB") issued FASB Accounting Standards Codification ("ASC") effective for financial statements issued for interim and annual periods ending after September 15, 2009. The ASC is an aggregation of previously issued authoritative accounting principles generally accepted in the United States of America ("GAAP") in one comprehensive set of guidance organized by subject area. In accordance with the ASC, references to previously issued accounting standards have been replaced by ASC references. Subsequent revisions to GAAP will be incorporated into the ASC through Accounting Standards Updates (ASU). The ASC did not have an effect on the Cathedral Kitchen results of operations or financial condition.

#### **Basis of Presentation**

The financial statement presentation follows the recommendations of the Financial Accounting Standards Board. Under these standards, the Cathedral Kitchen is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The Cathedral Kitchen does not have any permanently restricted net assets. As such, this class is not utilized.

#### **Use of Estimates**

The preparation of financial statements in accordance with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

#### Cash and Cash Equivalents

The Cathedral Kitchen considers all liquid investments with a maturity of three months or less to be cash equivalents. Cash equivalents at December 31, 2014 consisted of checking accounts and money market accounts.

#### **Property and Equipment**

Expenditures for property and equipment are recorded at cost. Donated assets are recorded at their estimated fair market value at the date of donation. Depreciation is provided over the estimated useful lives of respective assets using the straight-line basis ranging from 5 to 30 years.

#### **Contributions**

The Cathedral Kitchen accounts for contributions in accordance with the recommendations of the Financial Accounting Standards Board. In accordance with these standards, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature or any donor restrictions.

#### **Donor Imposed Restrictions**

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted for future periods or are restricted by the donor for specific purposes are reported as temporarily restricted support that increases that net asset class.

When a donor restriction expires, that is when a stipulated time restriction ends or purpose restriction is accomplished, restricted net assets are reclassified to unrestricted net assets and are reported in the statement of activities as net assets released from restrictions.

#### **Donated Food and Services**

Hundreds of volunteers donate in excess of 14,000 hours of time each year to the Cathedral Kitchen in support of their programs. In addition, the Kitchen is also the recipient of thousands of pounds of donated food and other items used in the feeding program. In accordance with generally accepted accounting principles, no amounts have been reflected in the financial statements relating to those donated services and items.

#### Refundable Advances

The Cathedral Kitchen records grant awards accounted for as exchange transactions as refundable advances until related services are performed, at which time they are recognized as revenue.

#### **Promises to Give**

Unconditional promises to give are recognized as revenues in the period received.

#### **Income Taxes**

Income taxes are not provided for in the financial statements since the Cathedral Kitchen is exempt from federal and state income taxes. The Cathedral Kitchen is not classified as a private foundation.

In June 2006 the Financial Accounting Standards Board issued FIN 48, Accounting for Uncertainty in Income Taxes, which prescribes how an entity should measure, recognize, present and disclose in its financial statements tax positions that an organization has taken or expects to take on its information returns. FIN 48 is effective for years beginning after December 31, 2008 for nonpublic entities.

The Cathedral Kitchen regularly reviews and evaluates its tax positions taken in previously filed information returns with regard to issues affecting its tax exempt status, unrelated business income and related matters. Based on the Cathedral Kitchen's evaluation of their positions relating to any relevant matters no tax benefits or liabilities are required to be recognized in accordance with FIN 48.

#### Fair Value Measurements

The Cathedral Kitchen has adopted the Financial Accounting Standards Board's standards that apply to all assets and liabilities that are being measured and reported on a fair value basis. Under the standards new disclosures are required that establish a framework for measuring fair value in accounting principles generally accepted in the United States of America, and expands disclosure about fair value measurements. The standards enable the reader of the financial statements to access the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values.

The standards require that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

- 1. Level 1: Quoted market prices in active markets for identical assets or liabilities
- 2. Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.
- 3. Level 3: Unobservable inputs that are not corroborated by market data.

The carrying amounts of financial instruments including cash and cash equivalents, receivables, prepaid and payables approximates fair value due to the short maturity of these instruments.

#### 2. Subsequent Events

The Financial Accounting Standards Board has issued a standard that applies to annual financial periods ending after June 15, 2009. These standards establish principles setting forth the period after the balance sheet date during which management shall evaluate events and transactions that may occur for potential recognition or disclosure in the financial statements. For the purposes of this accounting standard, the Cathedral Kitchen has evaluated subsequent events through April 27, 2015.

#### 3. Functional Allocation of Expenses

The expenses are apportioned to program and supporting service functions based on specific or estimated allocations.

#### 4. Facilities

After completing a capital campaign, the Cathedral Kitchen built a facility at its current location of 1514 Federal Street, Camden, NJ which opened in November 2008. The facility houses all of Cathedral Kitchen's human services programs, including the Monday thru Saturday meal program, Culinary Arts Job Training and the Project Smiles Dental Clinic.

## 5. 1506 Federal Street and Capital Campaign

On April 19, 2013 Cathedral Kitchen purchased a building at 1506 Federal Street, Camden, NJ. The purchase price of the building was \$ 163,000. The planned use of the building is to develop it into a training facility, a commercial production kitchen to support a contract meal program, and a café. Cathedral commenced a capital campaign, in 2013, to raise funds for the renovation of the property. Promises to give and donations in excess of \$ 1,925,000 have been received thru December 31, 2014. As of December 31, 2014 the balance of promises to give that were receivable amounted to \$231,128. The promises are due as follows:

| 2015 | \$ 186,750 |
|------|------------|
| 2016 | 34,951     |
| 2017 | 9,427      |

The promises that are due beyond 2015 have been discounted using a present value factor of 3 %. The balance of the discount at December 31, 2014 is \$ 1,622.

The Cathedral Kitchen has substantially completed the renovation of the property during 2014. The costs incurred to date amount to approximately \$ 2,200,000.

In connection with the renovation, the Cathedral Kitchen obtained a construction loan and a bridge loan from PNC Bank. The construction loan is in the amount of \$1,000,000 and the bridge loan in the amount of \$300,000. Upon completion of the project any balance due on the construction loan will be converted to a permanent loan. The balance outstanding on the construction loan at December 31, 2014 amounted to \$617,011. The loan only requires that interest be paid until the loan is converted to a permanent loan in 2016.

The project manager for the general contractor who renovated the property is also a board member of Cathedral Kitchen. In accordance with Cathedral Kitchen's conflict of interest policy, his involvement in the project was disclosed and approved by the Board.

#### 6. Mortgage Loan - PNC Bank

In connection with the construction of 1514 Federal Street, as discussed in Note 4, the Cathedral Kitchen obtained a construction loan from PNC Bank in the amount of \$2,000,000. On March 1, 2011, the remaining balance payable on the construction loan, in the amount of \$270,000, was converted to a permanent mortgage. The new mortgage is payable in monthly installments of \$1,786.78 including interest at the rate of 5 %. The loan is for a term of 83 months with a balloon payment due on February 6, 2018. The real estate at 1514 Federal Street is security for the loan. The balance payable at December 31, 2014 is \$226,113. The principal maturities for the term of the loan is as follows:

| December 31, 2015 | \$10,394 |
|-------------------|----------|
| December 31, 2016 | 10,926   |
| December 31, 2017 | 11,485   |
| December 31, 2018 | 193,309  |

#### 7. Vehicle Loans

To support the catering operation that commenced in December 2014 with the renovation of 1506 Federal Street, the Cathedral Kitchen purchased two delivery vans. The cost of the vans were \$60,519. Financing was obtained for the purchase of the vans. The loans are payable in monthly instalments of \$561 each and include interest at the rate of 4.24 for a term of 60 months. The balance outstanding at December 31, 2014 was \$59,611. The principle maturities for the term of the loan is as follows;

| December 31, 2015 | \$11,140 |
|-------------------|----------|
| December 31, 2016 | 11,622   |

| December 31, 2017 | 12,124 |
|-------------------|--------|
| December 31, 2018 | 12,648 |
| December 31, 2019 | 12,077 |

# 8. Temporarily Restricted Net Assets

Temporarily Restricted Net Assets for the year ended December 31, 2014 were released as follows:

| Capital Campaign  | \$ 1,917,130 |
|---|--------------|
| Foundation grants received in 2013 that were released for use in 2014 | 175,000      |
| Total Net Assets Released   | \$ 2,092,130 |

#### 9. Overhead Ratio Calculation

The overhead ratio is calculated taking into consideration the value of both the donated volunteer labor and services as well as the value of the donated food.

# **Adjusted Program Expenses:**

| Program Services Expenses  | \$ 1,334,362 |
|--|--------------|
| Value of Donated Volunteer Labor (14,408 hrs. at \$8.25 per hr.) | 118,866      |
| Value of Donated Dental Services (345 hrs. at \$140 per hr.)     | 48,300       |
| Value of Donated Food  | 200,000      |
| Total Adjusted Program Services Expenses                         | 1,701,528    |
| Adjusted Total Expenses  |              |
| Total Adjusted Program Expenses                                  | 1,701,528    |
| Total Supporting Expenses  | 413,732      |
| Total Adjusted Total Expenses                                    | 2,115,260    |
| Overhead Ratio Calculation                                       | 19.5 %       |

# 10. Contact Meal Program

In connection with the renovation of 1506 Federal Street, as discussed in Note 5, the Cathedral Kitchen entered into a one year contract, commencing in December 2014, with the local Volunteers of America (VOA) affiliate to provide meals to nine of their program sites. Additional staff were hired in 2014 to support this contract which is expected to generate in excess of \$1,500,000 in program revenue for the term of the contract.